

Sold Summary

	May 2014	May 2013	% Change
Sold Dollar Volume	\$122,857,661	\$91,785,866	33.85%
Avg Sold Price	\$316,643	\$293,246	7.98%
Median Sold Price	\$289,950	\$252,000	15.06%
Units Sold	388	313	23.96%
Avg Days on Market	101	111	-9.01%
Avg List Price for Solds	\$325,549	\$302,354	7.67%
Avg SP to OLP Ratio	96.8%	96.2%	0.68%

Inventory

	May 2014	May 2013	% Change
Active Listings	1,390	1,145	21.40%
All Contracts	884	864	2.31%
New Listings	653	555	17.66%
New Contracts	456	419	8.83%

Notes:

- SP = Sold Price
- OLP = Original List Price

Days on Market (Sold)

0	0
1 to 10	1
11 to 20	2
21 to 30	18
31 to 60	126
61 to 90	97
91 to 120	49
121 to 180	48
181 to 360	39
361 to 720	7
721+	1

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	1	0	1
\$50K to \$74,999	0	2	1	3
\$75K to \$99,999	2	4	1	7
\$100K to \$124,999	2	5	0	7
\$125K to \$149,999	5	11	2	18
\$150K to \$199,999	2	21	24	47
\$200K to \$249,999	1	25	32	58
\$250K to \$299,999	1	8	57	66
\$300K to \$399,999	0	14	78	92
\$400K to \$499,999	0	2	48	50
\$500K to \$749,999	0	2	29	31
\$750K to \$999,999	0	0	6	6
\$1,000K+	0	0	2	2
Total	13	95	280	388
Avg Sold Price	\$150,642	\$218,881	\$218,881	\$316,643
Prev Year - Avg Sold Price	\$111,525	\$202,127	\$202,127	\$293,246
Avg Sold % Change	35.07%	8.29%	4.53%	7.98%
Prev Year - # of Solds	11	91	211	313

Active Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	1	1	2	4
\$50K to \$74,999	1	5	1	7
\$75K to \$99,999	5	5	1	11
\$100K to \$124,999	7	8	1	16
\$125K to \$149,999	13	19	2	34
\$150K to \$199,999	10	101	38	149
\$200K to \$249,999	3	55	94	152
\$250K to \$299,999	6	43	151	200
\$300K to \$399,999	7	34	302	343
\$400K to \$499,999	1	16	169	186
\$500K to \$749,999	2	18	163	183
\$750K to \$999,999	0	4	52	56
\$1,000K+	0	3	46	49
Total	56	312	1,022	1,390