

Sold Summary

	Mar 2014	Mar 2013	% Change
Sold Dollar Volume	\$80,728,277	\$72,889,141	10.75%
Avg Sold Price	\$296,795	\$276,095	7.50%
Median Sold Price	\$273,250	\$244,000	11.99%
Units Sold	272	264	3.03%
Avg Days on Market	112	129	-13.18%
Avg List Price for Solds	\$305,228	\$285,323	6.98%
Avg SP to OLP Ratio	99.7%	94.1%	5.91%

Inventory

	Mar 2014	Mar 2013	% Change
Active Listings	1,214	1,033	17.52%
All Contracts	790	743	6.33%
New Listings	639	541	18.11%
New Contracts	445	428	3.97%

Notes:

- SP = Sold Price
- OLP = Original List Price

Days on Market (Sold)

0	0
1 to 10	1
11 to 20	3
21 to 30	9
31 to 60	91
61 to 90	48
91 to 120	19
121 to 180	54
181 to 360	42
361 to 720	4
721+	1

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	1	0	1
\$50K to \$74,999	1	2	0	3
\$75K to \$99,999	4	2	0	6
\$100K to \$124,999	0	7	0	7
\$125K to \$149,999	0	11	0	11
\$150K to \$199,999	0	28	12	40
\$200K to \$249,999	4	13	28	45
\$250K to \$299,999	2	7	37	46
\$300K to \$399,999	0	9	54	63
\$400K to \$499,999	0	2	23	25
\$500K to \$749,999	0	1	21	22
\$750K to \$999,999	0	0	3	3
\$1,000K+	0	0	0	0
Total	11	83	178	272
Avg Sold Price	\$165,236	\$201,730	\$201,730	\$296,795
Prev Year - Avg Sold Price	\$113,846	\$185,415	\$185,415	\$276,095
Avg Sold % Change	45.14%	8.80%	7.52%	7.50%
Prev Year - # of Solds	20	62	182	264

Active Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	1	2	1	4
\$50K to \$74,999	3	3	0	6
\$75K to \$99,999	7	3	2	12
\$100K to \$124,999	8	13	0	21
\$125K to \$149,999	11	27	1	39
\$150K to \$199,999	10	78	24	112
\$200K to \$249,999	4	70	83	157
\$250K to \$299,999	4	31	135	170
\$300K to \$399,999	6	33	248	287
\$400K to \$499,999	2	17	146	165
\$500K to \$749,999	1	9	137	147
\$750K to \$999,999	0	2	56	58
\$1,000K+	0	3	33	36
Total	57	291	866	1,214