

Sold Summary

	Apr 2014	Apr 2013	% Change
Sold Dollar Volume	\$77,085,694	\$80,376,536	-4.09%
Avg Sold Price	\$312,088	\$284,016	9.88%
Median Sold Price	\$279,499	\$256,835	8.82%
Units Sold	247	283	-12.72%
Avg Days on Market	105	108	-2.78%
Avg List Price for Solds	\$319,499	\$290,664	9.92%
Avg SP to OLP Ratio	96.3%	97.3%	-1.04%

Inventory

	Apr 2014	Apr 2013	% Change
Active Listings	1,292	1,103	17.14%
All Contracts	945	796	18.72%
New Listings	612	505	21.19%
New Contracts	463	391	18.41%

Notes:

- SP = Sold Price
- OLP = Original List Price

Days on Market (Sold)

0	0
1 to 10	1
11 to 20	1
21 to 30	6
31 to 60	93
61 to 90	45
91 to 120	26
121 to 180	37
181 to 360	35
361 to 720	2
721+	1

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	0	0	0
\$50K to \$74,999	0	1	0	1
\$75K to \$99,999	2	2	0	4
\$100K to \$124,999	0	5	0	5
\$125K to \$149,999	0	11	2	13
\$150K to \$199,999	1	24	16	41
\$200K to \$249,999	1	11	18	30
\$250K to \$299,999	0	8	33	41
\$300K to \$399,999	2	4	59	65
\$400K to \$499,999	0	1	26	27
\$500K to \$749,999	0	2	14	16
\$750K to \$999,999	0	0	2	2
\$1,000K+	0	0	2	2
Total	6	69	172	247
Avg Sold Price	\$220,500	\$202,399	\$202,399	\$312,088
Prev Year - Avg Sold Price	\$122,444	\$191,475	\$191,475	\$284,016
Avg Sold % Change	80.08%	5.71%	12.36%	9.88%
Prev Year - # of Solds	9	65	209	283

Active Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	1	1	1	3
\$50K to \$74,999	2	3	0	5
\$75K to \$99,999	4	5	1	10
\$100K to \$124,999	6	12	1	19
\$125K to \$149,999	12	23	1	36
\$150K to \$199,999	10	99	31	140
\$200K to \$249,999	6	59	100	165
\$250K to \$299,999	4	33	128	165
\$300K to \$399,999	7	29	257	293
\$400K to \$499,999	1	15	157	173
\$500K to \$749,999	2	15	164	181
\$750K to \$999,999	0	1	62	63
\$1,000K+	0	2	37	39
Total	55	297	940	1,292