

May 2014

All Home Types
Single Family

Local Market Insight

Cumming, GA



Presented by
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May 2014

Cumming, GA

New Listings **483**

▲ **8.8%**
 from Apr 2014: **444**

▲ **14.5%**
 from May 2013: **422**

YTD	2014	2013	+/-
	2,045	1,804	13.4%

5-year May average: **393**

Closed Sales **293**

▲ **55.0%**
 from Apr 2014: **189**

▲ **33.2%**
 from May 2013: **220**

YTD	2014	2013	+/-
	1,115	976	14.2%

5-year May average: **222**

New Pendings **336**

▼ **-2.6%**
 from Apr 2014: **345**

▲ **9.1%**
 from May 2013: **308**

YTD	2014	2013	+/-
	1,527	1,444	5.7%

5-year May average: **241**

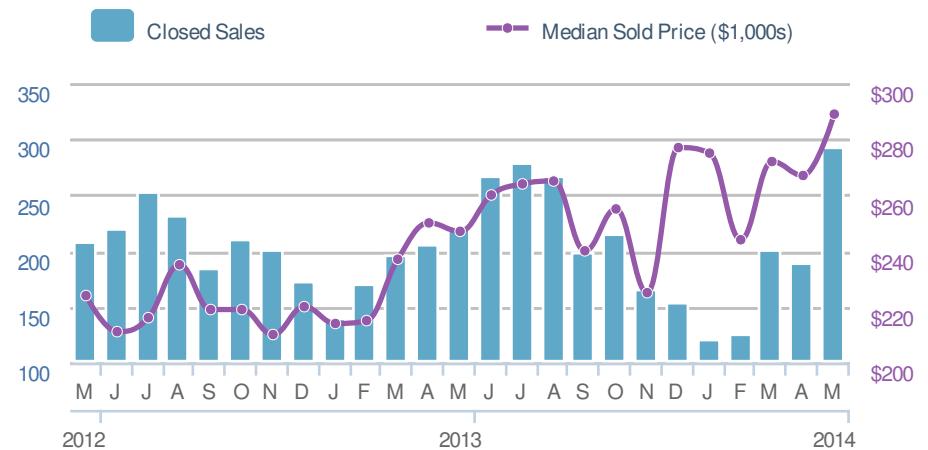
Median Sold Price **\$289,900**

▲ **8.4%**
 from Apr 2014: **\$267,400**

▲ **17.1%**
 from May 2013: **\$247,500**

YTD	2014	2013	+/-
	\$270,500	\$236,600	14.3%

5-year May average: **\$238,560**

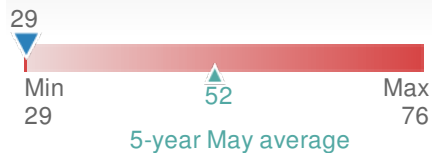


Active Listings **1,039**



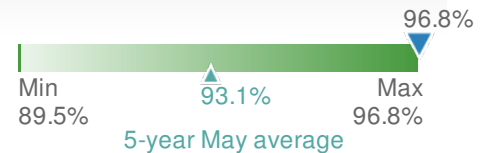
Apr 2014	May 2013
964	830

Median Days to Contract **29**



Apr 2014	May 2013	YTD
26	35	36

Avg Sold to OLP Ratio **96.8%**



Apr 2014	May 2013	YTD
96.4%	96.1%	97.2%

May 2014

Cumming, GA - Single Family

New Listings

457

↑ **9.1%**

from Apr 2014:
419

↑ **16.3%**

from May 2013:
393

YTD	2014	2013	+/-
	1,903	1,694	12.3%

5-year May average: **369**

Closed Sales

272

↑ **59.1%**

from Apr 2014:
171

↑ **33.3%**

from May 2013:
204

YTD	2014	2013	+/-
	1,028	914	12.5%

5-year May average: **205**

New Pendings

313

↓ **-2.5%**

from Apr 2014:
321

↑ **10.6%**

from May 2013:
283

YTD	2014	2013	+/-
	1,412	1,343	5.1%

5-year May average: **222**

Median Sold Price

\$291,000

↑ **4.7%**

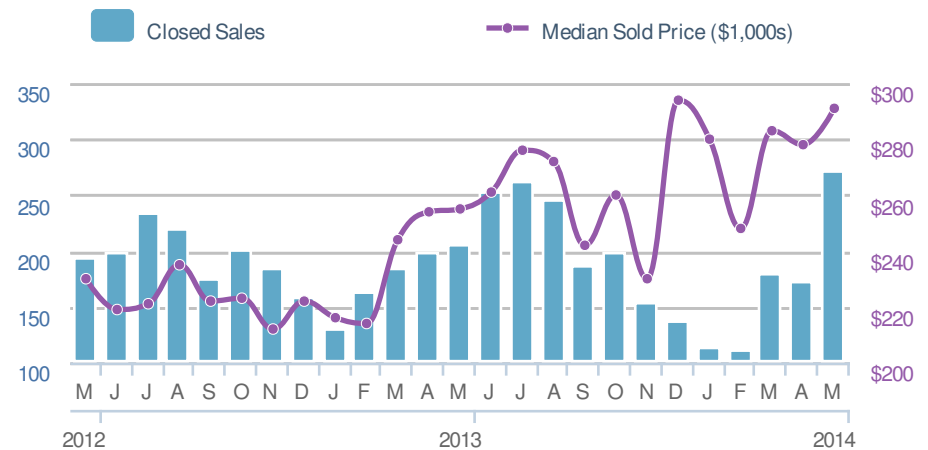
from Apr 2014:
\$278,000

↑ **14.1%**

from May 2013:
\$255,000

YTD	2014	2013	+/-
	\$278,590	\$241,724	15.3%

5-year May average: **\$244,400**



Active Listings

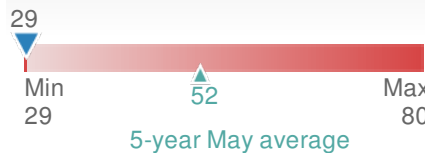
985



Apr 2014	May 2013
908	783

Median Days to Contract

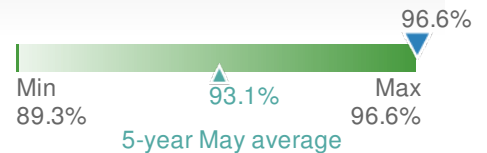
29



Apr 2014	May 2013	YTD
25	35	36

Avg Sold to OLP Ratio

96.6%



Apr 2014	May 2013	YTD
96.4%	96.1%	97.2%