

## March 2014

### Cumming, GA - Single Family

**New Listings** **448**

▲ **69.1%** ▲ **21.1%**  
 from Feb 2014: **265** from Mar 2013: **370**

YTD	2014	2013	+/-
	<b>1,026</b>	<b>963</b>	6.5%

5-year Mar average: **382**

**Closed Sales** **180**

▲ **62.2%** ▼ **-1.6%**  
 from Feb 2014: **111** from Mar 2013: **183**

YTD	2014	2013	+/-
	<b>481</b>	<b>475</b>	1.3%

5-year Mar average: **170**

**New Pending** **301**

▲ **34.4%** ▼ **-0.3%**  
 from Feb 2014: **224** from Mar 2013: **302**

YTD	2014	2013	+/-
	<b>746</b>	<b>733</b>	1.8%

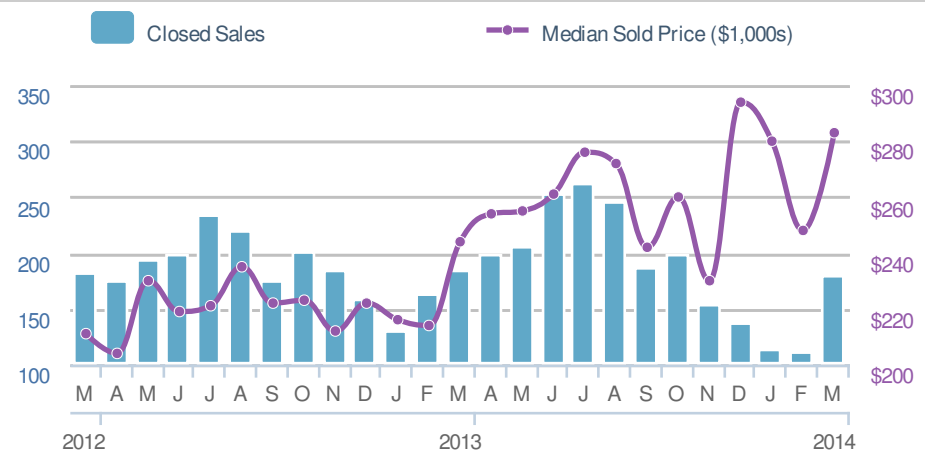
5-year Mar average: **231**

**Median Sold Price** **\$283,500**

▲ **14.3%** ▲ **16.2%**  
 from Feb 2014: **\$248,000** from Mar 2013: **\$244,000**

YTD	2014	2013	+/-
	<b>\$270,000</b>	<b>\$228,100</b>	18.4%

5-year Mar average: **\$234,046**

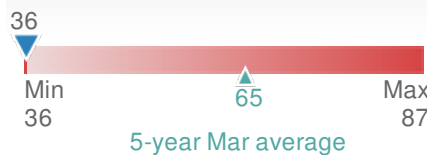


**Active Listings** **861**



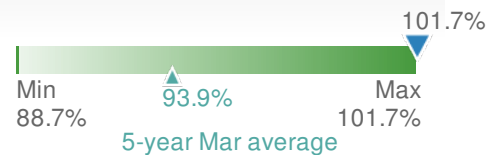
Feb 2014	Mar 2013
<b>746</b>	<b>710</b>

**Median Days to Contract** **36**



Feb 2014	Mar 2013	YTD
<b>39</b>	<b>48</b>	<b>42</b>

**Avg Sold to OLP Ratio** **101.7%**



Feb 2014	Mar 2013	YTD
<b>95.8%</b>	<b>94.3%</b>	<b>98.3%</b>