

January 2014

Cumming, GA - Single Family

New Listings **313**

↑70.1%

from Dec 2013:
184

↑9.8%

from Jan 2013:
285

YTD	2014	2013	+/-
	313	285	9.8%

5-year Jan average: **287**

Closed Sales **114**

↓-16.8%

from Dec 2013:
137

↓-12.3%

from Jan 2013:
130

YTD	2014	2013	+/-
	114	130	-12.3%

5-year Jan average: **105**

New Pendings **192**

↑40.1%

from Dec 2013:
137

↓-5.9%

from Jan 2013:
204

YTD	2014	2013	+/-
	192	204	-5.9%

5-year Jan average: **156**

Median Sold Price **\$280,950**

↓-4.6%

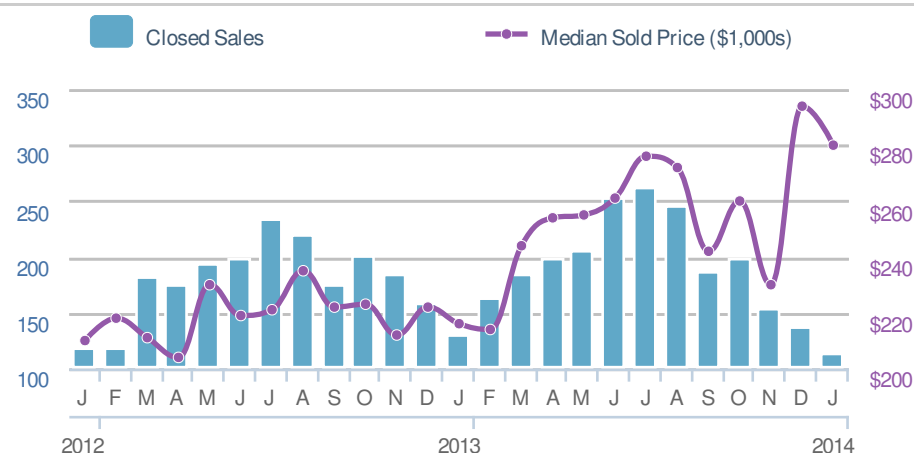
from Dec 2013:
\$294,600

↑29.9%

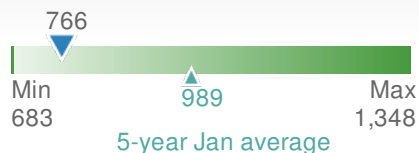
from Jan 2013:
\$216,250

YTD	2014	2013	+/-
	\$280,950	\$216,250	29.9%

5-year Jan average: **\$226,140**

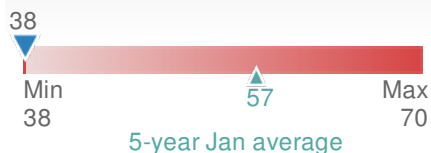


Active Listings **766**



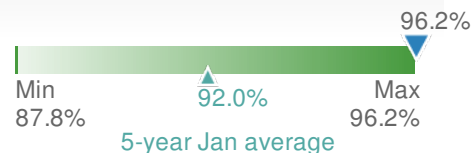
Dec 2013	Jan 2013
686	683

Median Days to Contract **38**



Dec 2013	Jan 2013	YTD
45	63	38

Avg Sold to OLP Ratio **96.2%**



Dec 2013	Jan 2013	YTD
95.9%	94.5%	96.2%