February 2014

All Home Types
Single Family

Local Market **Insight**

Cumming, GA

REALESTATE BUSINESS INTELLIGENCE

Presented by
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New Listings 286

-14.9% from Jan 2014: **336**
-12.3% from Feb 2013: **326**

YTD	2014	2013	+/-
	622	**636**	-2.2%

5-year Feb average: **313**

Closed Sales 124

3.3% from Jan 2014: **120**
-27.1% from Feb 2013: **170**

YTD	2014	2013	+/-
	284	**308**	-7.8%

5-year Feb average: **132**

New Pendings 241

16.4% from Jan 2014: **207**
0.8% from Feb 2013: **239**

YTD	2014	2013	+/-
	463	**456**	1.5%

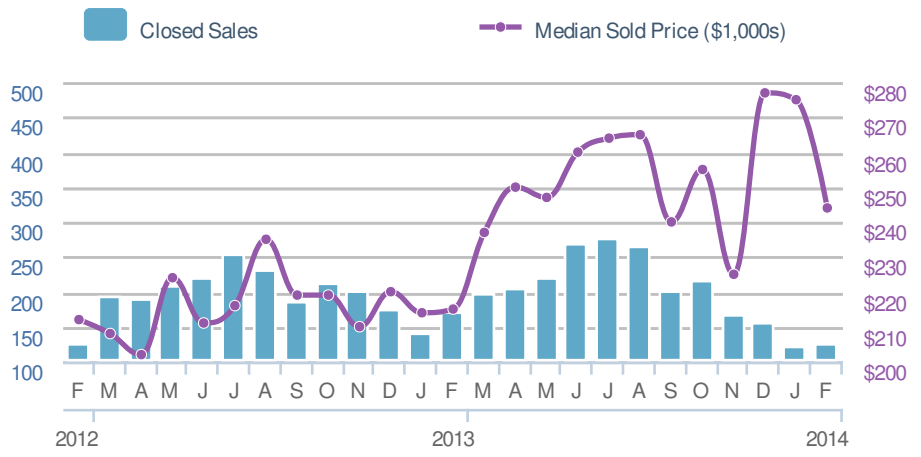
5-year Feb average: **202**

Median Sold Price $244,450

-11.3% from Jan 2014: **$275,500**
13.6% from Feb 2013: **$215,272**

YTD	2014	2013	+/-
	$252,459	**$215,000**	17.4%

5-year Feb average: **$218,404**



Active Listings 794

794
Min 754 | 1,125 | Max 1,555
5-year Feb average

Jan 2014	Feb 2013
815	**754**

Median Days to Contract 42

42
Min 42 | 63 | Max 82
5-year Feb average

Jan 2014	Feb 2013	YTD
37	**55**	**42**

Avg Sold to OLP Ratio 95.8%

95.8%
Min 89.4% | 92.0% | Max 95.8%
5-year Feb average

Jan 2014	Feb 2013	YTD
96.0%	**94.4%**	**96.2%**

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Data Source: CoreLogic. Statistics calculated March 08, 2014.

MARKETrends PREMIUM

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New Listings 265

-15.3% from Jan 2014: **313**

-14.2% from Feb 2013: **309**

YTD	2014	2013	+/-
	578	**594**	-2.7%

5-year Feb average: **292**

Closed Sales 111

-2.6% from Jan 2014: **114**

-31.5% from Feb 2013: **162**

YTD	2014	2013	+/-
	263	**292**	-9.9%

5-year Feb average: **122**

New Pendings 224

16.7% from Jan 2014: **192**

-0.9% from Feb 2013: **226**

YTD	2014	2013	+/-
	428	**430**	-0.5%

5-year Feb average: **185**

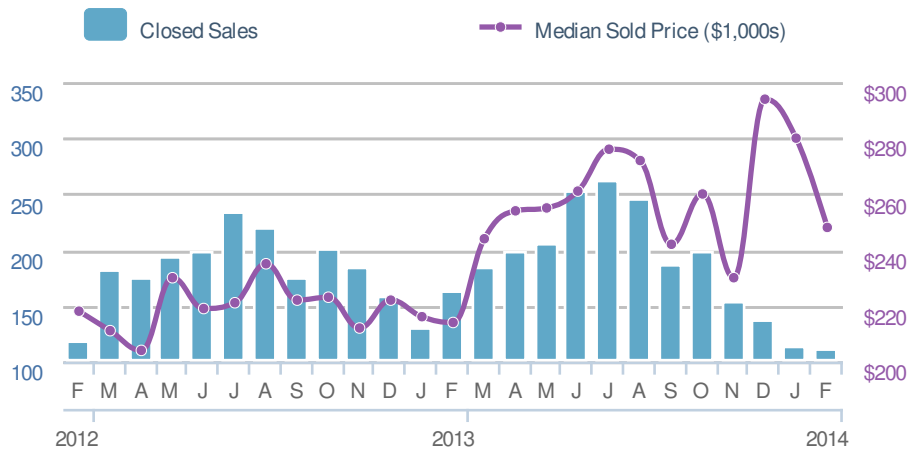
Median Sold Price $248,000

-11.7% from Jan 2014: **$280,950**

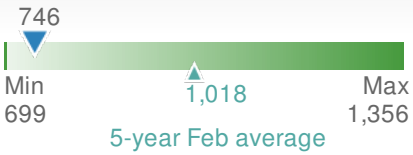
15.5% from Feb 2013: **$214,758**

YTD	2014	2013	+/-
	$262,500	**$215,272**	21.9%

5-year Feb average: **$223,052**

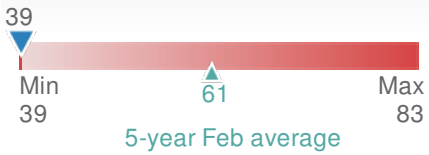


Active Listings 746



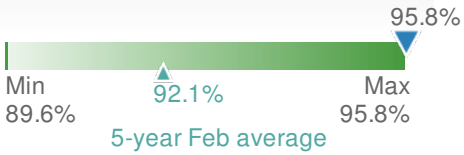
Jan 2014	Feb 2013
766	**699**

Median Days to Contract 39



Jan 2014	Feb 2013	YTD
38	**54**	**42**

Avg Sold to OLP Ratio 95.8%



Jan 2014	Feb 2013	YTD
96.2%	**94.5%**	**96.4%**

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